

# City of Maple Ridge Audit & Finance Committee AGENDA – REGULAR MEETING

Monday, June 13, 2022 at 1:00 pm Held via Zoom Teleconference

# **Meeting Access Information**

Due to the COVID-19 pandemic we will be holding the Audit & Finance Committee (AFC) meeting via Zoom teleconference. Members of the AFC and the public are asked to join the meeting using the following access information:

Join the meeting from your computer, tablet or smartphone

https://mapleridge-ca.zoom.us/j/85339663203?pwd=WIIwaWxGMGZKWDRLaW5pWW4yWWJnZz09

Or join the meeting using your phone

Dial: 1-778-907-2071 Meeting ID: 853 3966 3203 Passcode: 706421

- 1. CALL TO ORDER
- 2. APPROVAL OF THE AGENDA
- 3. ADOPTION OF MINUTES April 25, 2022
- 4. **DELEGATIONS** NIL
- 5. NEW AND UNFINISHED BUSINESS
  - 5.1 Overview of Financial Policies
  - 5.2 Overview of Financial Reserves
- 6. QUESTION PERIOD FOR THE PUBLIC
- 7. NOTICE OF CLOSED MEETING NIL
- 8. ADJOURNMENT

Next Meeting: July 27, 2022 Agenda Submission Deadline: June 13, 2022

# **QUESTION PERIOD**

Question Period provides the public with the opportunity to ask questions or make comments on subjects that are of concern to them. Each person will be given 2 minutes to speak.

Up to ten minutes in total is allotted for Question Period.



# City of Maple Ridge Audit & Finance Committee MEETING MINUTES

April 25, 2022 Regular Meeting

The Minutes of the Regular Meeting of the Audit & Finance Committee held virtually and in the Blaney Room, City Hall on April 25, 2022 at 1:00 p.m.

# **COMMITTEE MEMBERS PRESENT**

Mayor Mike Morden, Chair Councillor Judy Dueck Councillor Gordie Robson

# **ABSENT**

# STAFF MEMBERS PRESENT

Scott Hartman Chief Administrative Officer

Christina Crabtree General Manager, Corporate Services

Stephane Labonne General Manager, Parks, Recreation & Culture

Catherine Nolan Deputy Director of Finance

Trevor Thompson Director of Finance

Anja Nurvo Deputy Corporate Officer

**1. CALL TO ORDER** – 1:05 p.m.

# 2. APPROVAL OF THE AGENDA

R/2022-AFC-001

It was moved and seconded

That the agenda for the April 25, 2022 Audit & Finance Committee Meeting be approved as circulated.

CARRIED UNANIMOUSLY

# 3. ADOPTION OF MINUTES

R/2022-AFC-002

It was moved and seconded

That the minutes of the February 28, 2022 Audit & Finance Committee Meeting be adopted as circulated.

CARRIED UNANIMOUSLY

- 4. **DELEGATIONS** NIL
- 5. NEW AND UNFINISHED BUSINESS
- 5.1. Fee for Service Policy Framework and Review

The Deputy Director of Finance reviewed the proposed draft policy updates, including the Financial Support Process, Community Grants, and Fee for Service Agreements, requested

feedback and answered questions from Committee members. The Committee reviewed and discussed the draft policies. Staff will review the termination clauses of draft policy further, as well as the requirement to regularly offer the provision of services to others to ensure fairness and transparency. Members agreed that the draft policy should be forwarded to the Committee of the Whole for further discussion and review.

# 5.2. 2021 Consolidated Financial Statements Review

The Deputy Director of Finance provided an overview of the audit process and reviewed the draft 2021 Consolidated Financial Statements Staff answered questions from Committee members. Staff advised that the Financial Statements will be presented at the May 3<sup>rd</sup> Committee of the Whole meeting and forwarded to the May 10<sup>th</sup> Council meeting for approval.

# 5.3. Audit Findings Report Review

Brian Szabo and Andrew Davies from BDO, the City's Auditors, joined the meeting remotely, and provided a summary of the Report. They noted that the current ERP system is at the end of its useful life and they continue to recommend the City consider reducing its reliance on paper-based processes and storage in future system implementations.

Note: G. Robson left the meeting at 2:29 p.m. and retuned at 2:31 p.m.

Note: B. Szabo and A. Davies left the meeting at 2:40 p.m.

# 6. QUESTION PERIOD

There were no comments from members of the public.

- 7. NOTICE OF CLOSED MEETING NIL
- **8. ADJOURNMENT** 2:44 p.m.

Mayor Mike Morden, Chair

/mm

# City of Maple Ridge



TO:

His Worship Mayor Michael Morden

and Members of Council

MEETING DATE:

13-June-2022

FILE NO:

FROM:

Chief Administrative Officer

MEETING:

Audit & Finance

**SUBJECT**: Overview of Financial Policies

#### **EXECUTIVE SUMMARY:**

At the April 26 Council meeting the following resolution was passed:

That staff be directed to review the structure of the City's financial policies, Bylaws and levies and provide any recommendations back to Council for Consideration as necessary to meet the City's anticipated future needs.

The focus of this report is on the policies the City has in place that guide the financial planning process or the allocation of funds. A complete listing of policies that guide financial processes is attached as Appendix "A" to this report. Charges, such as Development Costs Charges, are set out in bylaws. Development Cost Charges are currently under review and will be brought to the committee for discussion at the June 27 Audit & Finance Committee meeting. Financial models to support the implementation of Master Plans will be discussed at the July 4 Audit & Finance Committee meeting.

#### RECOMMENDATION:

# For information only

#### DISCUSSION:

# a) Background Context:

Financial processes in the City of Maple Ridge are guided by policies intended to support fiscally prudent practices within the City. In some instances, long standing practices augment this policy framework. This report is intended to provide an overview of those policies and practices that guide the financial planning process or the allocation of funds as follows:

- Policy 5.52 Financial Sustainability Plan
- Policy 5.55 Gaming Revenue
- Policy 5.11 City Lands Disposition of Proceeds

The Community Amenity Policy is also a key policy from a financial planning perspective and as it is currently being reviewed by Council, it has been excluded from this report to avoid duplication of effort.

Policy 5.52, the Financial Sustainability Plan was adopted by Council in October of 2004 and is comprised of a series of policy statements. Its stated purpose is to provide a proactive strategy for the continued provision of high-quality services, position the City to meet its financial obligations and to take advantage of opportunities that may arise. The plan is attached as Appendix B to the report, and covers the following areas:

- 1. Growth in the tax base
- 2. Service demands created by a growing community
- 3. Tax increase
- 4. New services and major enhancements to existing services
- 5. Efficiencies, demand management and service level reduction
- 6. Alternative revenues and external funding
- 7. Infrastructure maintenance and replacement
- 8. Debt management
- 9. Fees and charges
- 10. Accumulated surplus
- 11. Reserve funds and reserve accounts
- 12. Capital projects
- 13. Carry forward projects

This policy framework has been in place for 18 years and was adopted when the community's population was approximately 70,000. Now, we are closing in on a population of 100,000 and the challenges the community is facing have changed. A review of the framework and the underlying philosophy is appropriate given these factors.

**Policy 5.55, Gaming Revenue** was adopted by Council in 2011 following the City entering into a Host Financial Assistance Agreement with the Province. Under this agreement the City receives 10% of the net proceeds from the local Chances facility. The policy is attached as Appendix C to this report and the following summarizes the content:

- 1. There are no guarantees as to the amount the City can expect to receive under this agreement, therefore any monies received should be used to fund non-recurring items.
- 2. The base level of funding expected was set at \$500,000 when the policy was adopted and this level of funding was allocated to the following areas:

| a. | Minor capital improvements in the town centre       | 20% |
|----|---|-----|
| b. | Minor capital improvements throughout the City      | 20% |
| c. | Capital improvement fund                            | 15% |
| d. | Downtown security presence                          | 10% |
| e. | Neighbourhood initiatives/social capital            | 15% |
| f. | Increased maintenance and upkeep in the town centre | 10% |
| g. | Memorial Peace Park events                          | 2%  |
| h. | Emerging priorities                                 | 8%  |
|    |   |     |

3. Any monies received in excess of the base level of funding is transferred to the Capital Improvement Fund.

The policy is augmented by a practice, started in 2015, that directs \$550,000 of annual gaming revenues to the City's infrastructure sustainability program. This practice was endorsed by the Council of the day as a way to mitigate the impact of a decision to reduce the annual tax increase dedicated to infrastructure sustainability.

Policy 5.11, Municipal Lands - Disposition of Proceeds Upon Sale was adopted in 1993 and stipulates that proceeds from the sale of land will be directed to the Capital Works Reserve

(75%) and the Land Reserve (25%). From time-to-time, Council has, by resolution, stepped outside this policy framework and stipulated that the proceeds from the sale of certain lands be directed differently. Most recently, the proceeds from the sale of town centre lands were credited to the Capital Works Reserve to fund the development of artificial turf fields.

Policy 5.11 was adopted prior to the introduction of the Community Charter and still references the Municipal Act. While the policy refers to legislation that is no longer in effect the policy statement itself continues to comply with current legislation. Section 188(2)(e) of the Community Charter specifies that money received from the sale of land and improvements must be placed to the credit of a reserve fund for the purposes of paying any debt in relation to the property and of acquiring land, improvements and other assets of a capital nature.

#### b) Desired Outcome:

To seek input from the Committee regarding the existing policy framework that guides the financial planning process and the allocation of funds.

# c) Business Plan/Financial Implications

The policy framework under discussion today is used as a guide to developing departmental business plans. Changes to the framework would flow through to the business planning process as well.

# **CONCLUSION:**

This report has focused on the policies that guide the financial planning process and the allocation of funds in the City. The next Audit & Finance Committee on June 27 will focus on the DCC Bylaw and the rate amendments that are currently under development. The meeting scheduled for July 4 will present options for funding models that could be used to support the implementation of the various master plans currently under development.

Prepared by: Catherine Nolan, CPA, CGA

**Deputy Director of Finance** 

Reviewed by: Trever Thompson, BBA, CPA, CGA

**Director of Finance** 

Approved by: Christina Crabtree

General Manager, Corporate Services

Concurrence: Scott Hartman

Chief Administrative Officer

#### Attachments:

- (A) Appendix A: Policies with financial implications
- (B) Appendix B: Policy 5.52 Financial Sustainability Plan
- (C) Appendix C: Policy 5.55 Gaming Revenue
- (D) Appendix D: Policy 5.11 Municipal Lands Disposition of Proceeds upon Sale

# Appendix A

# **Policies with Financial Implications**

| Policy No. | Policy Title   | Adopted       |
|------------|--|---------------|
| 3.07       | Council Training, Conferences and Association Building           | 2014          |
| 5.01       | Local Area Service   | 2009          |
| 5.02       | Local Improvements to serve vacant residentially zoned land      |               |
| 5.05       | Credit   | 1993          |
| 5.06       | Municipal Service Charges – Adjustments of prior years charges   | 1993          |
| 5.07       | Security Deposits  | 1993          |
| 5.14       | Development Cost Charges – Installment Payment Due Dates         | 1993          |
| 5.15       | Development Cost Charges – Installment Payment Security          | 1993          |
| 5.16       | Tax Exemption – Homes for the Care of Children and the Relief of | 2001          |
|            | the Aged, the Poor the Disabled and the Infirm                   | Reviewed 2019 |
| 5.17       | Tax Exemption - Private Hospitals and Daycares                   | 2001          |
|            |  | Reviewed 2019 |
| 5.18       | Tax Exemption – Community Halls                                  | 2001          |
|            |  | Reviewed 2019 |
| 5.19       | Tax Exemption - Municipal Recreational Services                  | 2001          |
|            |  | Reviewed 2019 |
| 5.20       | Tax Exemption – Churches   | 2001          |
|            |  | Reviewed 2019 |
| 5.21       | Tax Exemption - Private Schools                                  | 2016          |
|            |  | Reviewed 2019 |
| 5.22       | Tax Exemption – Youth Recreation Groups                          | 2001          |
|            |  | Reviewed 2019 |
| 5.23       | Tax Exemption – Heritage Sites                                   | 2001          |
|            | t .  | Reviewed 2019 |
| 5.24       | Roads - Cost Recovery on Disposition of Surplus Portion          | 1994          |
| 5.25       | Parkland – Acquisition through CDMR                              | 1994          |
| 5.27       | Municipal Taxes - Refund of Excess Municipal Taxes Paid in Prior | 1994          |
|            | Years due to an Assessment Error                                 |               |
| 5.35       | Expense policy for Council, Employees and Other Authorized       | 2002          |
|            | Persons  |               |
| 5.38       | Utility Charges for Secondary Suites                             | 1997          |
| 5.44       | Investment of Municipal Funds                                    | 2011          |
| 5.45       | Procurement  | 2021          |
| 5.49       | Financial Support Process  | 2003          |
|            |  | Under review  |
| 5.50       | Public Private Partnerships                                      | 2003          |
| 5.56       | Community Grants   | 2014          |
|            |  | Under review  |
| 9.13       | Corporate Asset Management                                       | 2017          |



# POLICY STATEMENT

District of Maple Ridge

|  | Policy No: 5.52                  |
|--|----------------------------------|
| Title: Financial Sustainability Plan   | Supersedes: NEW                  |
| Authority: <u>Council</u> Approval: <u>October 26, 2004</u>  | Effective Date: October 27, 2004 |
| Policy Statement:  |                                  |
| The District's financial planning will be guided by the attache Plan policy guidelines.  | ed Financial Sustainability      |
| Purpose:   |                                  |
| A proactive strategy is required that will lay the groundwork for t services and provide a legacy for future generations. It will posit financial obligations and take advantage of opportunities that aris residents can look forward to equitable and affordable taxation. | ion the Municipality to meet     |
| The policies should be designed and structured to develop princip respect the direction of the community.  | oles that guide, support and     |
| Definitions:   |                                  |
|  |                                  |
|  |                                  |
|  |                                  |

# **Policy Guidelines**

#### Purpose:

A proactive strategy is required that will lay the groundwork for the continuance of high quality services and provide a legacy for future generations. It will position the Municipality to meet financial obligations and take advantage of opportunities that arise; it will also mean that residents can look forward to equitable and affordable taxation.

The policies should be designed and structured to develop principles that guide, support and respect the direction of the community.

# **Policy Guidelines:**

# 1. Growth in Tax Base:

Discussion: Maple Ridge is a growing community and all indications are that this will continue. Growth brings in new tax revenue which must be estimated using the best available data.

# Policy 1.0

Real growth will be set based on the experience of the previous planning period and the projections for the ensuing period, using information provided by the BC Assessment Authority, the Planning Department and the Finance Department.

# 2. Service demands created by a growing community:

Discussion: Growth creates demands for service. Often, the additional tax revenue is not sufficient to pay for the costs of providing the services necessary to keep with established standards. It is important that the demands created by growth be recognized and efforts be made to maintain existing standards.

#### Policy 2.0

Business Plans should provide details of the demands for service created by growth and should include options as to how the demands can be met and existing standards maintained.

# 3. Tax Increase:

Discussion: Rising costs of existing services must be recognized and we must resist the temptation to reduce non-renewable reserves to fund operating expenses.

#### Policy 3.0

Each Spring, Municipal Council will consider the tax increase required for the ensuing planning period by first covering the projected cost increase for existing services and then considering other enhancements (Please also see Policy 4.)

# 4. New Services and Major Enhancements to Existing Services:

Discussion: The tax increase established in Policy 3 essentially allows us to provide the same level of service to the existing tax base. It is not designed to provide for new services or major enhancements to existing services.

# Policy 4.0

New Services or Enhancements to Existing Services will be funded by a combination of:

- 1. Reduction in the cost of existing services. This may include a reallocation of resources from one area to another.
- 2. Increase in other revenues.
- 3. A further increase in taxes.

# 5. Efficiencies, Demand Management & Service Level Reductions:

Discussion: The continuous search for efficiencies is a sound business practice that we have embedded in the way we do business. Also, we do not have the resources to meet all of the demands that are made of us. Demand must be managed to make sure that expectations reflect our fiscal realities and the need to contain expenditures. Areas where service level reductions may be possible must be identified and brought forward for Council's consideration.

# Policy 5.0

Business Plans will identify demand management strategies and will include options for Service Level reductions.

# 6. Alternative Revenues & External Funding:

Discussion: The District should strive to produce non-traditional revenues and diversify its tax base.

# Policy 6.0

All departments will make every effort to access external funding opportunities from other levels of government & the private sector. All departments will endeavor to develop partnerships, strategic alliances and co-shared project funding to assist in the reduction of expenditures to the District. An expansion of the tax base, beyond existing ratios, can be used to reduce the general tax rate, increase service levels and/or provide new services.

# 7. Infrastructure Maintenance & Replacement:

Discussion: The District has in excess of \$1 billion invested in its infrastructure. This includes our direct investments and investments made by the development community that are turned over to the municipality to operate and maintain. As our community grows, this investment increases. We need to develop a plan to keep the infrastructure in a proper state of repair to avoid costly failures.

# Policy 7.0

The District will establish an inventory of its infrastructure and will keep it up to date. A maintenance/replacement program will be established using best practices. By 2015, this program must be fully funded and the current 5 year financial plan should start to address this on a phased basis. The required tax increase will be beyond that set out in Policy 3.

Policy7.1

Annual Operating & Maintenance budgets will be adjusted to accommodate growth.

# 8. Debt Management:

Discussion: The maximum amount that the District can borrow from external sources is set by the Community Charter. Every effort should be made to keep debt levels at a minimum however there may be instances where borrowing money is appropriate i.e. financing major infrastructure projects. Borrowing in such instances allows the costs of the project to be spread out over the useful life of the asset. This results in the costs being paid by future beneficiaries and not just by current taxpayers.

# Policy 8.0

Projects that are to be funded by external debt should be submitted to Council with a business case, including recommendations on how the debt will be serviced.

# 9. Fees and Charges:

Discussion: Fees & Charges are a significant portion of our revenues. They will be reviewed on a regular basis to avoid major changes and to provide the public with adequate notice of those changes. The review will include an analysis of our costs as well as what is charged by other municipalities.

# Policy 9.0

Fees & Charges will be reviewed and adjusted annually. The public will be provided no less than 3 months notice of those changes.

# 10. Accumulated Surplus:

Discussion: Accumulated Surplus represents non-renewable accumulated savings and should not be used for operating purposes or for normal capital purposes.

Policy 10.0

Accumulated surplus will be considered as a funding source for extraordinary one-time expenditures.

#### 11. Reserve Funds and Reserve Accounts:

Discussion: The District has a series of reserve funds and reserve accounts that are established for various purposes. They can help us deal with unexpected variations from normal operations, which could include natural, environmental or economic events. As well, they can assist in funding opportunities that arise.

Policy 11.0

Each Reserve Account and Reserve Fund will be governed by policy that outlines its purpose, the types of expenditures permitted and the desired level of the reserve. Strategies for achieving the desired level of the reserve will be included in the Business Plans.

# 12. Capital Projects:

Discussion: Many capital projects have funding sources other than General Revenue. For instance, a substantial amount of infrastructure is funded by Development Cost Charges. Once the project is completed, its operating costs, and replacement are usually provided for by General Revenue. These ongoing costs must be clearly understood, before a capital project is approved.

**Policy 12.0** 

Each Capital Project submitted for consideration must clearly spell out the full initial cost as well as future costs, including operating & life cycle cost, and demonstrate the source of sustainable funding for such costs.

# 13. Carry forward Projects:

Discussion: From time to time, funding is allocated for a project (capital or operating) but the project is not completed in the year that it was budgeted for. An example of a capital project of this nature is the land required to complete Firefighters Park. An example of an operating project would be the work to be done on the Official Community Plan. Many times, the reason for the delay is due to factors beyond the control of the municipality. For instance, some projects are delayed while we try to secure funding from other partners. Projects can also be delayed if we are not able to negotiate what we believe to be a fair price. In such instances, funding is "carried forward" in recognition of the fact that project is still required and we want to be in a position to complete the transaction, once other approvals are obtained. Nonetheless, there is a need to review carry forward projects, in light of other priorities that might have emerged.

# **Policy 13.0**

Corporate Management will complete a detailed review of Carry forward Projects, in light of other priorities that might have emerged.



Deep Roots Greater Heights

# **POLICY MANUÂL**

| Title: Gaming Revenue  |   | Policy No: 5.55 Supersedes: NEW   |
|--|---|---|
| Authority:   | Operational   | Effective Date: June 15, 2011   |
| Approval:  | ☐ CMT ☐ General Manager   | Review Date: 2012   |
| Policy Statement:  |   |   |
| Gaming Revenue should be used improvements that cannot be fun be used for funding the District's   | ded through development charg   |   |
| Purpose:   |   |   |
| The Host Financial Assistance Agr<br>British Columbia requires the mul<br>benefit. The allocation of funds s   | nicipality to use funds received ι  | ınder the agreement for public  |
| These funds should not be viewed Rather, and respecting the nature items, particular those of a capital  | e of the revenue stream, it shoule  |   |
| There may be instances where ce (ex security). Consideration can be as long as it is understood that reduction in the program.   | be given to funding these items f   | from the Gaming Revenue stream,   |
| Definitions:   |   |   |
| <b>Base:</b> The base amount for the prevenue is variable in nature; the or lower than \$500,000. The bas projections, and may be amended  | actual amount received in any g<br>se will be reviewed annually base  | given year could be either higher ed on actual experience and   |
| Capital Improvement: Improvement   | ents to, or acquisition of major a  | nd minor capital assets   |
| Council's Vision: (Vision 2025, la sustainable communities in the vicarbon neutrality, residents experience benefits of an ongoing commitment special neighborhoods. Maple Rissocially cohesive community, especial neighborhoods are reference the District of Maple Rish intractable challenges. | world. As a community committed in the committed in the community of a strong and sent to environmental stewardshifted is a world leading example of the community as it relates to the use of the conomic development. Other | vibrant local economy and the<br>p and creation of stable and<br>of thoughtful development and a<br>f leading edge "environmental<br>er municipalities consistently |

**Minor Capital Improvements**: Improvements to existing capital assets, or acquisition of minor assets such as street furniture.

**Gaming Revenue:** The funding received from the Provincial of B.C. under the Host Financial Assistance Agreement

|           |   | 118 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |                    |
|-----------|---|---|--------------------|
| Key A     | Areas of Responsibility   |   | Responsibility     |
|           | Action to Take  |   | Responsibility     |
| proje     | ally and as part of the Business/Financial Planning ctions will be done on the <b>Gaming Revenue</b> expecting planning period  |   | Finance Department |
|           | ing Revenue up to \$500,000 (the Base amount) wated as follows:   | ill be                                  | Staff              |
| a)        | <b>Minor Capital Improvements</b> in the Town Centre Area <sup>2</sup>  | 20%                                     |                    |
| b)        | Minor Capital Improvements, District-wide <sup>2</sup>  | 20%                                     |                    |
| c)        | Capital Improvement Fund <sup>1</sup>   | 15%                                     |                    |
| d)        | Downtown Security Presence <sup>2</sup>   | 10%                                     |                    |
| e)        | Neighbourhood Initiatives/Social Capital <sup>2</sup>   | 15%                                     |                    |
| f)        | Increased maintenance and upkeep in Town Centre Area $^{\mathrm{2}}$  | 10%                                     |                    |
| g)        | Memorial Peace Park Events <sup>2</sup>   | 2%                                      |                    |
| h)        | Emerging Priorities <sup>2</sup>  | 8%                                      |                    |
| Note<br>1 | s:  Revenue exceeding the <b>base</b> will flow to <b>Capital Improvement</b> Fund, a General Revenue reserve to be used for <b>Capital Improvements</b> at Council's discretion. |   |                    |
| 2         | Any annual funds remaining at year-end will be transferred to the Capital Improvement Fund.   |   | ,                  |
| revei     | elop recommended list of projects to which the gam<br>nues can be allocated, in alignment with Council's<br>ncial Sustainability Policies   | _                                       | Staff              |
|           | ew, amend and approve detailed allocation of gam<br>nue as part of Business/Financial Plan  | ing                                     | Council            |



# CORPORATION OF THE DISTRICT OF MAPLE RIDGE

TITLE: MUNICIPAL LANDS - DISPOSITION OF PROCEEDS UPON

**SALE** 

POLICY NO. 5.11

APPROVAL DATE: June 7, 1993

# **POLICY STATEMENT:**

Upon the permanent disposition of municipal lands, the proceeds may be placed to the credit of a special fund under Part 7 of the <u>Municipal Act</u> as follows:

- a) seventy-five (75) percent of the proceeds may be paid into Maple Ridge Capital Works Reserve Fund to be used for the purposes of expenditure in respect of capital projects and any land, machinery or equipment necessary therefore, including the extension or renewal of existing capital works; and
- b) the remaining twenty-five (25) percent of the proceeds may be paid into Maple Ridge Land Reserve Fund to be used for the purposes of land acquisition.

# **PURPOSE**:

To set a policy to direct that twenty-five percent of the proceeds from the sale of Municipal lands may be credited to a Land Reserve Fund, to ensure that the Municipality has the resources in the future to acquire additional lands.

#### **DEFINITIONS:**

Permanent disposition may include the long term leasing and exchange of Municipal lands. Money received from the proceeds of tax sale properties shall be expended in accordance with Section 380 of the Municipal Act.



TO:

His Worship Mayor Mike Morden

and Members of Council

**MEETING DATE:** 

June 13, 2022

FILE NO:

05-1880-20

FROM:

Chief Administrative Officer

MEETING:

Audit & Finance

SUBJECT:

Overview of Financial Reserves

#### **EXECUTIVE SUMMARY:**

This report provides an overview of the City's financial resources, grouped into the following categories:

- 1. Accumulated surplus in the Revenue Funds
- 2. Reserve Funds
- 3. Reserve Accounts
- 4. Restricted Revenues

Throughout the report, details are provided to explain what each of these categories are and how they are used to support the organization. The varying degrees of flexibility each category offers are described as is the rationale for the establishment, funding and use of funds for the various accounts within each category.

Schedule "A" details the balances in each category of financial resource (as listed above). At the end of 2021 the balance of accumulated surplus in the Revenue Funds, Reserve Funds and Reserve Accounts totaled \$168 million with a further \$38 million in Restricted Revenues.

Schedule "B" projects the balances by category of financial resource to the end of 2022, based on the approved work in the recently adopted Financial Plan. Should all the activities in the plan be completed, the accumulated surplus and reserve balances will be drawn down to approximately \$86 million and the Restricted Revenues to \$13.7 million.

#### RECOMMENDATION:

This report is for information only.

#### DISCUSSION:

The City of Maple Ridge has financial resources that have been summarized into four broad categories on the attached Schedule "A". Some of these resources are subject to legislation in the *Community Charter* while others are not. The following provides detailed information on each category of resource.

# Accumulated surplus in the revenue funds

The City's business is comprised of three primary cost centres: General Revenue, the Sewer Utility and the Water Utility. At the end of each year, any excess of revenues over expenses and net transfers to reserves for each cost centre flows to the respective accumulated surplus balance. It is important to keep in mind that the balances shown for each cost centre are cumulative, not the result of one year of operations. The combined accumulated surplus balance in the revenue funds at the end of 2021 is \$28.2 million, a decrease of \$1.4 million from 2020. The General Revenue portion of this balance is \$8.56 million and, in line with Council's Financial Sustainability Plan, this amount is available to fund extraordinary one-time items. The current Financial Plan contemplates drawing the General Revenue Accumulated Surplus amount down by \$1.4 million in 2022.

The Sewer and Water Utilities are self-funded business units that manage the collection and distribution of water and liquid waste as well as the related infrastructure. A large portion of the costs in the utilities are driven by the Regional District and in order to manage variations in the costs passed on to the City, Council has used a rate stabilization policy for a number of years. Under this policy, accumulated surplus amounts are deliberately built over a period of time in order to provide for variations in both our annual infrastructure investment and our commitment towards larger regional projects. This practice allows Council to smooth the impact of variations in annual spending levels on our rate payers.

At the end of 2021, the Sewer Utility had an accumulated surplus balance of \$5.96 million. This reduction of approximately \$300,000 from the balance at the end of 2020 was expected and we expect a further reduction of \$1.7 million through 2022 and subsequent increases through the balance of the current financial planning timeframe.

The Water Utility ended 2021 with an accumulated surplus balance of \$13.7 million, a decrease of \$2.9 million over 2020. This decrease was anticipated, with a further decrease of \$2.2 million anticipated in 2022 before the balance is expected to stabilize.

#### 2. Reserve Funds

Reserve funds are established by bylaw and hold financial resources for specific purposes, typically for capital investment. Once a reserve fund has been established, the funds in it can only be used for the purposes noted in the establishing bylaw and any use of the funds must be authorized in the Financial Plan Bylaw. As part of our long-term financial planning strategy it is not unusual to build the balance in a reserve over time in order to provide for larger planned expenditures in the future. This practice allows us to smooth the impact of planned variations in annual spending.

The following provides a brief summary of the City's reserve funds:

# i). Local Improvement

The balance in this fund is comprised mainly of monies returned to us by the Municipal Finance Authority (MFA) when debt was retired for which sinking fund monies had been held. These funds are intended to be used for local capital improvement projects where a community benefit is realized and a municipal contribution is needed.

# ii). Equipment Replacement

This reserve provides for the replacement of our municipal fleet and fire department vehicles, as well as our computing infrastructure and multifunction devices. Each year, we transfer monies to this reserve in recognition of the fact that the equipment in use today will need to be replaced in the future. The useful life of equipment and fleet vehicles the City uses in its day-to-day business ranges from three years for some of our technology equipment and up to 25 years for some of our fire protection vehicles. In order to provide for the replacement of this wide variety of equipment it is not unusual for the balance in this reserve to build for a period of time as we accumulate the monies we will need to expend when we replace some of our more expensive equipment. In 2021, this reserve was used to fund approximately \$2.4 million to replace City fleet vehicles, fire vehicles and information technology equipment. Over the next five years the reserve will provide approximately \$19.6 million in funding to replace fleet, fire vehicles, and technology assets as they reach the end of their useful life.

# iii). Capital Works

The Capital Works Reserve provides funding for future capital investment. Each year, 1% of general taxation is transferred to the reserve along with fixed transfer amounts of approximately \$200,000. Additionally, 75% of the proceeds from any land sales are transferred to this reserve unless Council directs otherwise.

3061003 2 of 9

An example of this can be seen in the agreement Council entered into in 2015 for the phased sale of the town centre lands from 2017 to 2020. The full proceeds from that sale were transferred to this reserve to be invested in community assets. We have used this reserve to advance projects that are expected to generate cost savings, such as the installation of solar panels on the Leisure Centre, and then repaid the reserve with the resulting savings.

At the present time there is \$1.3 million held in this reserve for the provision of parking which relates to a conditional sale of land. Should the purchaser not meet the conditions set out in the sale agreement the City has the right to repurchase the lands for the \$1.3 million received. Our practice is to retain a minimum balance of 10% of the prior year's taxation in order to have some funds available in the event of an unforeseen and uninsurable event.

# iv). Fire Department Capital

Each year a portion of general taxation is transferred to the reserve to build the financial resources needed to address the growing community's fire protection capacity. This reserve provided some of the funding required for the recently completed Fire Hall No. 4 and will provide the funding for the related borrowing.

# v). Sanitary Sewer

This fund resulted from surpluses on sanitary sewer projects in previous years and is available for use on current and future sanitary sewer projects.

# vi). Land

This reserve receives 25% of the proceeds from land sales, unless Council directs otherwise, and is used for land acquisitions. In 2009, the fund received an infusion of \$1.5 million as part of the year-end process to provide funding for land acquisitions of importance to Council where there was no other identifiable source of funding. In 2010, Council was able to use this reserve to assist with the purchase of strategic lands in the town centre. Per Council direction, the proceeds from the sale of those town centre properties were directed to the Capital Works Reserve as a funding source for community assets.

#### 3. Reserve Accounts

Reserve accounts are appropriations of surplus established to meet business needs. They can be established or dissolved as Council directs to ensure that identified business needs are met and risks are managed appropriately. At the end of 2021, there was a total of \$95.2 million in the City's reserve accounts, an increase of \$3 million over 2020. Key items driving this change are increases for committed projects in the utilities and a reduction in the Police Services Reserve related to RCMP retroactive wage increases. The adopted Financial Plan will see the balances in the reserve accounts drawn down to \$28.5 million by the end of 2022 if all activities are completed as planned.

The following provides a brief summary of the City's reserve accounts:

# i). Committed Projects (capital and operating)

These represent items approved by Council in prior years that were not completed at the end of our fiscal year, and are ongoing work items. Many of the studies and projects in the financial plan take more than one year to complete, or may be deferred as immediate priorities shift.

Past examples include implementation of the commercial and industrial study and various studies in the Albion area. In some instances, the timing of expenditures is uncertain, such as those related to Council's incentive programs. In that example expenditures are dependent on development activity in the community. A number of the capital projects that will receive funding from this reserve are reliant on third party funding and/or awaiting the outcome of property acquisition negotiations.

3061003 3 of 9

#### ii). Self-Insurance

In order to control insurance premium costs, we have relatively high deductibles and have chosen to self-insure many events. This reserve provides funding for insurance deductibles and self-insured claims.

# iii). Police Services

This reserve was established to fund one-time Police Services initiatives. As per Council practice, a portion of any savings from the RCMP contract are transferred into this reserve each year. The reserve is used as a funding source for RCMP related projects and allows us to smooth the impact of any retroactive contract issues and capital improvements at the detachment. In 2021, the reserve was drawn down by approximately \$3.1 million to address the estimated costs of retroactive contract settlements.

# iv). Fire Services Reserve

The Fire Services Reserve was established in 2021, and similarly to the Police Services Reserve, there are no planned transfers to provide funding, rather departmental savings are transferred to the reserve at the end of each year. It will provide the financial capacity to respond to fluctuations in operational demands, such as changes in the volume of calls or ensuring staffing levels can meet operational requirements in the event of unplanned staffing absences.

# v). Core Reserve

This reserve was established at the outset of the project that saw the construction of our downtown facilities. It provided a mechanism to build our capacity to finance the project over time while smoothing the impact to taxpayers. Today, it assists in managing the cash flows related to the commercial component of the project and is also available to assist with capital improvements and lifecycle costs for the downtown facilities.

# vi). Recycling Reserve

The Recycling Reserve retains the balance of recycling levies and Multi-Material BC (MMBC) revenues in excess of contract costs as well as the City's share of the Recycling Society's profits. The reserve is used to provide funding for recycling related projects, such as equipment purchases.

# vii). Community Social Safety Initiatives

During Council's strategic planning session, a community safety plan was identified as a high priority item. \$1.6 million was set aside in 2018 to support this initiative and is now being drawn down as the Community Social Safely Initiative is implemented.

#### viii). Building Inspections

This reserve is designed to allow us to deal with the impact of an unexpected reduction in building permit revenues. The amount of revenue realized from building permits varies from year to year in relation to development activity. The balance in the reserve represents just over one year of budgeted income from building permits and in the past five years actual revenues have consistently exceeded financial plan targets by a small margin. Should the reserve balance fall below one year of budgeted revenues, a portion of favourable variances in subsequent years can be transferred to the reserve to maintain this provision to buffer against an economic shock. In addition, the reserve can be used to smooth the financial plan impacts of providing additional resources.

# ix). Gravel

Soil removal fees are credited to this account each year. It is intended to assist with minor infrastructure repair that may be required as a result of soil removal activities. In 2011, this reserve provided the funding needed to resurface a portion of Dewdney Trunk Road that sees a lot of traffic from gravel trucks.

3061003 4 of 9

# x). Community Works (gas tax)

In 2014, Council entered into an agreement with the Union of BC Municipalities to receive a share of federal gas tax monies under the Community Works Fund. Monies received under this agreement are transferred to the reserve and will be used to fund projects in accordance with a list of eligible project and expenditure categories set out in the agreement. The monies received to date have been used to fund works along 128 Avenue, on 232 Street and the Albion Community Centre.

# xi). Facility Maintenance

Not all facility maintenance is required on an annual basis and this reserve was established to smooth the impact of annual fluctuations in required maintenance costs.

# xii). Snow Removal

This reserve is intended to ensure the City has the financial capacity to respond to higher than normal costs for snow and ice control without the need to curtail other services. It was established in 1999 with an initial balance of \$200,000 with the balance increased over time in recognition of both inflationary pressures and the increased costs associated with changing weather patterns. In 2016, costs exceeded budgeted general revenue amounts by \$213,000 and this amount was transferred from the reserve to offset the impact to the bottom line. In 2017 the reserve balance was increased by \$377,000 to provide additional capacity. Since that time the City has been able to manage snow removal costs within the budget envelope and has not needed to draw the reserve down.

The General Revenue funded budget for this activity in 2021 was \$328,450, with actual costs at \$250,000. An additional \$265,000 in snow removal costs were incurred and funded by monies the City receives form TransLink for the maintenances of certain city roads.

# xiii). Parks & Recreation Improvements

Monies generated from the Parks & Recreation Master Plan levy are transferred to this reserve to be used as a funding source for infrastructure improvements and operating costs for parks and recreation. The levy was paused in 2022, and will return in 2023. A process is currently underway to develop a new Master Plan and updates to the required levy will be considered once the financial implications of the new Master Plan are known.

# xiv). Cemetery Maintenance

When revenues are greater than expenses in the cemetery cost centre the excess is transferred to this reserve at year-end. The account is used as a funding source to maintain the cemetery function, both the facility and related technology and is intended to provide the funding for the debt entered into for cemetery expansion. Our experience over the past number of years is suggesting that we will need to look to general revenue to assist with debt servicing costs as revenue projections are not being realized. The perpetual care fund is a separate entity and is managed as a trust.

# xv). Infrastructure Sustainability

In 2007, the first infrastructure sustainability account was established in recognition of the need to build the City's capacity to maintain our growing infrastructure. The estimated replacement cost of which exceeds \$2 billion. The level of annual maintenance and rehabilitation spending required to maintain our infrastructure to appropriate standards is estimated at approximately \$30 million. Currently, our annual expenditures are significantly less than this.

Beginning in 2008, we dedicated a 1% tax increase to address the gap between required and actual spending. Over time this rate has fluctuated, being reduced to 0.5% in 2013 through 2016, and then increasing to 0.7% in 2017 through 2021. Increases to the levy were paused in 2022, returning at a rate of 0.9% annually starting in 2023.

3061003 5 of 9

# xvi). Drainage Improvements

This reserve was established in 2013 concurrently with Council's drainage levy. Monies generated from the levy are transferred to this reserve and will be used as a funding source for improvements to the City's drainage system. In 2021, the capital plan anticipated investments in excess of \$5 million from this source, and much of this work will advance starting in 2022. Increases to the levy were paused in 2022. A process is currently underway to determine the extent of drainage works required in the City and a funding strategy will be developed once the financial implications are known.

# xvii). Critical Building Infrastructure

This reserve was established in 2006 in recognition of the need to provide for emergency or irregular items associated with facility maintenance. Facilities, such as the RCMP building, City Hall and the Leisure Centre were constructed at approximately the same time; consequently, it is likely that some of the building infrastructure will need to be replaced at similar times. Such infrastructure is costly to replace and our existing lifecycle budget does not have the capacity to provide the necessary funding.

This reserve was intended to provide that capacity without having to defer other planned facility infrastructure maintenance. The reserve was depleted in 2019 with future funding needs for this type of infrastructure provided for from either the Reserve for Facility Maintenance or Infrastructure Sustainability.

# xviii). Gaming Revenues

In 2010, Council entered into an agreement with the Province that resulted in the City receiving a portion of the net revenues from gaming at the Maple Ridge Community Gaming Centre. Monies received under this agreement are to be used to benefit the community., Council adopted a policy framework to guide the use of gaming monies in the community (Policy 5.55). Under this policy, gaming revenues will be targeted to fund non-recurring items, in particular, capital improvements that cannot be funded through development charges.

#### 4. Restricted Revenues

Restricted Revenues are monies collected from others for which we are obligated to provide specific works. Due to the restrictions on their use, these monies are reported as a liability until the specific works are undertaken.

The following provides an overview of the City's restricted revenues:

# i). Development Cost Charges

These funds are collected from the development community and are used to assist in funding specific infrastructure requirements resulting from development. DCC's are the largest source of funding for the City's capital program with planned new investment in infrastructure exceeding \$85.0 million over the next five years. Actual construction schedules are dependent on development.

# ii). Parkland Acquisition (ESA)

This reserve consists of monies paid by the development community in lieu of providing parkland that are subsequently used to acquire environmentally sensitive areas, such as land required for watercourse protection. Funding from this reserve assists with ongoing greenbelt acquisitions.

#### iii). Albion Amenities

This reserve was established in 2013 for monies collected from developments in the Albion Area where an amenity contribution was required. Any monies collected will be credited to this reserve and will help to fund future amenities in the Albion Area. As at the end of 2021 the balance has been reduced to \$0 with the funds used to support the construction of the Albion Community Centre.

3061003 6 of 9

# iv). Community Amenities

This reserve was established in 2016 for contributions from qualifying development in the community and in 2019 this was expanded to include a provision for affordable housing. Monies collected will contribute to eligible amenities, or affordable housing as identified by Council policy. At the end of 2021, the balance in this fund was \$7 million with an approximate \$12 million in potential collections related to ongoing development projects. The timing and certainty of any collections are tied to the rezoning process and as such involves a level of volatility.

# v). Downtown Parking Facilities

Funds credited to this account are collected from developers in lieu of providing parking spaces and are to be used for the provision of parking in the downtown area. At the end of 2021 we had just under \$1 million available in this fund. An additional \$1.3 million related to a conditional sale of land is held in the Capital Works Reserve.

# vi). Developer Specified Projects

Charges collected from the development community to assist with the provision of certain infrastructure works.

#### CONCLUSIONS:

The above information and attached schedule are intended to provide an overview of the City's financial resources. At the end of 2021 our accumulated surplus in the revenue funds, reserve funds and accounts total \$168 million and we have a further \$38 million in restricted revenues. Much of this amount is held for capital investment in the community. Not included in these amounts are nonfinancial resources, such as our land holdings in Silver Valley. Schedule "B" to the report project that the balances in accumulated surplus accounts and the reserves will be drawn down to \$85.9 million in 2022 and the restricted revenues to \$13.7 million should all activities in the Financial Plan be completed.

The City has a sound business planning framework which includes a series of financial sustainability policies. The resources outlined in this report were established over many years and assist Council in managing the City's finances.

Prepared by:

Catherine Nolan, CPA, CGA

Deputy Director of Finance

Reviewed by:

Trevor Thompson, BBA, CPA, CGA

Director of Finance

Approved by:

Christina Crabtree

General Manager of Corporate Services

Concurrence: Scott Hartman

Chief Administrative Officer

Attachments: Schedule "A" Historical Reserve Balances

Schedule "B" 2022 Forecast Reserve Balances

3061003 7 of 9

# Schedule A

| Seconar   Revenue  |  |    | 2021           |          | 2020        |    | 2019        |    | 2018        |    | 2017        |
|--|--|----|----------------|----------|-------------|----|-------------|----|-------------|----|-------------|
| Seemer Revenue         5,96,930         6,270,330         7,216,552         8,11,26,31         2,12,40,005           Water Revenue         13,707,10         6,656,832         1,513,137,30         3,342,372         3,17,870           RESERVE LINO         2,669,474         2,661,126         2,634,001         2,090,003         2,588,882           Equipment Replacement         1,983,271         1,846,667         1,947,672         1,943,167         1,948,167           Capital Works         1,617,622         1,056,703         7,947,672         1,943,167         1,948,167           Gapital Works         1,617,622         1,056,703         3,146,671         2,902,793         1,943,167         3,948,703           Sanitary Sever         1,227,704         1,185,731         3,146,682         1,559,118         3,948,770           Iand         7,731,22         7,869,30         7,51,80         3,152,63         8,948,169         3,071,18           Ber Services         1,227,277         1,289,275         3,135,203         3,152,60         7,555,50           Police services         9,745,984         2,233,202         2,247,60         3,132,203         3,143,00           Seef Fire services         4,525,202         2,272,277         2,343,20         2,248,23  | ·  |    |                |          |             |    |             |    |             |    |             |
| Mare Revenue   |  | \$ |                | \$       |             | \$ |             | \$ |             | \$ |             |
| RESERVE FUNDS  |  |    |                |          |             |    |             |    |             |    |             |
| Decision   Properties   Prope | WaterRevenue                                   |    |                |          |             |    |             |    |             |    |             |
|  |  |    | 28,237,294     |          | 29,588,982  |    | 31,132,730  |    | 33,423,372  |    | 31,787,781  |
| 1,983,171   1,983,171   1,983,171   1,983,171   1,983,171   1,983,171   1,983,171   1,983,171   1,983,171   1,983,173   1,983,183   1,9  | RESERVE FUNDS                                  |    |                |          |             |    |             |    |             |    |             |
| 1,1,26,250   1,2,26,550   1,2,2,26,550   1,2,2,2,2,2,2,2,2,2,2,2,2,2,2,2,2,2,2,2   | Local Improvement                              |    | 2,669,747      |          | 2,661,126   |    | 2,634,001   |    | 2,609,053   |    | 2000        |
| Fire Department Capital Acquisition   4,044,702   7,546,757   2,002,759   1,038,745   3,048,759   1  |  |    |                |          |             |    |             |    |             |    |             |
| 1,227,00   |  |    |                |          |             |    |             |    |             |    |             |
| Part    | ·  |    |                |          | , .         |    |             |    |             |    |             |
| Name   | •  |    |                |          |             |    |             |    |             |    |             |
| Separatic Properties   Separatic Properties | Land   |    |                |          |             |    |             |    |             |    |             |
| Specific projects - general revenue         23,646,645         27,227,971         20,497,659         17,14,655         18,897,84           Self insurance         653,809         734,261         797,435         883,464         876,555           Police services         49,746,564         12,830,122         10,118,279         9,544,660         7,514,809           Core development         1,724,172         2,812,203         2,224,873         2,007,045         1,983,922           Recycling         4,106,894         3,926,764         3,505,911         2,961,575         2,570,239           Community Safety Initiatives         772,746         906,857         1,457,181         1,000,00         3,333,343           Gravel extraction         912,857         891,383         839,625         810,005         797,586           Community Works (Gas Tax)         966,576         717,813         918,291         401,552         2,883,334           Snow removal         850,61         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061 <td></td> <td></td> <td>44,524,272</td> <td></td> <td>37,237,663</td> <td></td> <td>33,375,907</td> <td>_</td> <td>39,570,150</td> <td></td> <td>41,639,400</td>   |  |    | 44,524,272     |          | 37,237,663  |    | 33,375,907  | _  | 39,570,150  |    | 41,639,400  |
| Police services  | RESERVE ACCOUNTS                               |    |                |          |             |    |             |    |             |    |             |
| Police services  | Specific projects - general revenue            |    | 23,646,645     |          | 27,227,971  |    | 20,497,650  |    |             |    | 18,897,844  |
| Price services   |  |    | 653,809        |          | 734,261     |    | 797,435     |    | 883,464     |    | 876,550     |
| Recycling  | Police services                                |    |                |          | 12,830,122  |    | 10,118,279  |    | 9,544,606   |    | 7,514,809   |
| Recycling  |  |    |                |          |             |    |             |    | -           |    |             |
| Description  | •  |    |                |          |             |    |             |    |             |    |             |
| Building inspections         3,569,030         3,549,607         3,470,853         3,393,078         3,333,245           Gravel extraction         912,857         891,838         889,625         810,026         797,856           Community Works (Gas Tax)         966,566         171,7813         998,291         401,522         257,440           Facility maintenance         448,144         120,587         960,805         1,841,927         2,883,354           Park & Recreation improvements         5,510,021         4,788,602         185,0061         850,061   | , .  |    |                |          |             |    |             |    |             |    | 2,570,239   |
| Gravel extraction         91,2857         891,383         839,625         810,025         797,856           Community Works (Gas Tax)         966,576         717,813         918,291         401,522         257,440           Facility maintenance         448,144         120,587         960,805         1841,927         2,883,364           Snow removal         850,061         143,484         850,061         143,484         143,487         144,848         143,487         161,617         118,658         211,890         243,487         161,617         145,216         4,93,820         475,738         161,481         142,16,204         29,61,695         2,570,379         171         161,617         218,141         1,663,015         1,191,190         1,131,222         1,113,222         1,113   |  |    | -              |          | ,           |    |             |    |             |    | 0.000.010   |
| Community Works (Gas Tax)         966,576         717,813         918,291         401,522         257,440           Facility maintenance         448,144         120,587         960,055         1,841,927         2,883,354           Snow removal         850,061         243,882         243,883         243,883         1678         111,650         11,943,482         243,883         245,757,381         111,650         143,820         245,7538         167,820         453,820         457,738         167,820         2,961,695         2,570,379         17,917,978         2,211,150         2,257,039         1,491,014         167,352         1,491,014         11,552,252         11,61,62,009         2,757,978         18,214,157         2,251,112         1,464,023         1,491,014         167,352         1,491,014         12,552,392         1,759,211         1,562,015         1,491,014         167,352  |  |    |                |          |             |    |             |    |             |    |             |
| Facility maintenance         448,144         12,0587         96,005         1,841,927         2,883,546           Snow removal         850,061         860,061         850,061         860,062         2,145,081         2,145,001         1,145,01         1,145,01         1,145,01         1,145,01         1,145,02         1,145,01         1,145,02         1,145,02         1,145,02         1,145,02         1,147,02         1,145,02         1,147,02  |  |    | ,              |          |             |    |             |    | ,           |    |             |
| Snow removal         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         850,061         Park & Recreation improvements         5,310,021         4,738,602         118,658         211,890         243,487         243,487         118,658         211,890         243,487         243,887         118,658         211,890         243,487         243,887         118,658         211,890         243,487         243,487         243,487         118,658         211,890         243,487         343,473         343,473         342,620         2,573,379         118,658         21,040         2,570,379         37,573         37,577         37,5   |  |    |                |          |             |    | •           |    |             |    |             |
| Park & Recreation improvements         5,310,021         4,738,602         158,904         1,943,482           Cemetery maintenance         256,840         164,517         118,658         211,890         243,487           Infrastructure Sustainability (town centre bldgs)         5,415,418         5,433,724         4,216,204         2,961,695         2,570,379           Infrastructure Sustainability (drainage)         3,341,593         2,721,578         2,281,112         1,644,023         1,491,014           Drainage Improvements         5,797,872         4,214,589         2,759,211         1,630,015         1,135,222           Critical infrastructure grants contribution         2,253,496         2,030,682         2,733,709         2,135,048         2,042,881           Infrastructure grants contribution         2,253,496         2,030,682         2,733,709         2,135,048         2,042,881           Infrastructure grants contribution         2,733,876         5,968,762         53,192,003         48,123,244           Infrastructure grants contribution         2,253,496         2,030,682         2,733,709         2,135,048         2,042,881           Infrastructure grants contribution         117,1940         165,436         160,889         154,385         147,881           Self Insurance Sewer <td< td=""><td></td><td></td><td>,</td><td></td><td></td><td></td><td>,</td><td></td><td></td><td></td><td></td></td<>  |  |    | ,              |          |             |    | ,           |    |             |    |             |
| Cemetery maintenance         256,840         164,517         118,658         211,890         243,820           Infrastructure Sustainability (town centre bldgs)         -         6,280         -         493,820         475,738           Infrastructure Sustainability (road network)         5,415,418         5,433,724         4,216,204         2,961,695         2,750,739           Infrastructure Sustainability (drainage)         3,341,593         2,721,578         2,281,112         1,640,023         1,491,014           Drainage Improvements         5,797,872         4,214,589         2,759,211         1,663,015         1,135,222           Critical infrastructure reserve         -         -         -         131,071         195,928           Infrastructure grants contribution         -         -         -         3,557         3,575           Gaming revenues         2,253,496         2,030,682         2,733,709         2,135,048         2,042,881           Self Insurance - Sewer         171,940         165,436         160,889         154,385         147,881           Specific projects - Sewer         11,762,103         10,116,388         7,405,603         5,187,320         3,079,750           Self Insurance - Water         12,263,337         7,863,344         6,826,279   |  |    |                |          | ,           |    |             |    | -           |    | 050,001     |
| Infrastructure Sustainability (road network)         5,415,418         5,333,724         4,216,204         2,961,695         2,570,379           Infrastructure Sustainability (road network)         5,415,418         5,433,724         4,216,204         2,961,695         2,570,379           Infrastructure Sustainability (drainage)         3,341,593         2,721,578         4,214,589         2,759,211         1,663,015         1,435,222           Critical infrastructure reserve         -         -         -         -         -         3,557           Gaming revenues         2,253,496         2,030,682         2,733,709         2,135,048         2,042,881           Gaming revenues         2,253,496         2,030,682         2,733,709         2,135,048         2,042,881           Gaming revenues         1,702,58,368         73,877,601         57,968,762         53,192,003         481,232,248           WATER AND SEWER RESERVE ACCOUNTS           Self insurance - Sewer         171,949         165,436         160,889         154,385         147,881           Self insurance - Sewer         11,762,103         10,116,388         7,405,603         5,187,302         3,079,750           Specific projects - Sewer         12,268,337         7,863,344         6,  | ·  |    |                |          |             |    |             |    |             |    | 243,487     |
| Infrastructure Sustainability (drainage)   3,341,593   2,721,578   2,281,112   1,644,023   1,491,014     Drainage Improvements   5,797,872   4,214,589   2,759,211   1,663,015   1,135,222     Critical infrastructure reserve   | •  |    | -              |          |             |    | -           |    | 493,820     |    |             |
| Drainage Improvements         5,797,872         4,214,589         2,759,211         1,663,015         1,135,222           Critical infrastructure reserve         -         -         -         131,071         195,928           Infrastructure grants contribution         2,253,496         2,030,682         2,733,709         2,135,048         2,042,881           Gaming revenues         2,253,496         2,030,682         2,733,709         2,135,048         2,042,881           WATER AND SEWER RESERVE ACCOUNTS           Self Insurance - Sewer         171,940         165,436         160,889         154,385         147,881           Specific projects - Sewer         11,762,103         10,116,388         7,405,603         5,187,320         3,079,750           Self Insurance - Water         152,252         145,748         139,244         132,740         126,236           Specific projects - water         12,868,337         7,863,344         6,826,279         5,997,452         4,539,091           TOTAL RESERVES         \$139,737,277         \$129,406,180         \$15,876,684         \$104,234,050         \$76,855,952           TOTAL RESERVES AND REVENUE ACCUMULATED SURPUS         \$167,974,566         \$158,995,162         \$137,009,414         \$176,574,220         \$129,546,6  | Infrastructure Sustainability (road network)   |    | 5,415,418      |          | 5,433,724   |    | 4,216,204   |    | 2,961,695   |    | 2,570,379   |
| Critical infrastructure reserve         -         -         131,071         195,928           Infrastructure grants contribution         2,253,496         2,030,682         2,733,709         2,135,048         2,042,881           Gaming revenues         2,253,496         2,030,682         2,733,709         2,135,048         2,042,881           WATER AND SEWER RESERVE ACCOUNTS         3171,940         165,436         160,889         154,385         147,881           Specific projects - Sewer         117,621,03         10,116,388         7,405,603         5,187,320         3,079,750           Self Insurance - Water         152,252         145,748         139,244         132,740         126,236           Specific projects - water         12,868,337         7,863,344         6,826,279         5,997,452         4,539,091           Specific projects - water         12,868,337         7,863,344         6,826,279         5,997,452         4,539,091           TOTAL RESERVES         \$139,737,272         \$12,9406,189         \$137,009,41         \$104,234,059         \$129,443,379           RESTRICTED REVENUES         \$21,077,096         \$15,939,855         \$25,663,429         \$23,825,079         \$29,546,673           Pavilland acquisition         2,195,991         2,071,973   | Infrastructure Sustainability (drainage)       |    | 3,341,593      |          | 2,721,578   |    | 2,281,112   |    | 1,644,023   |    | 1,491,014   |
| Infrastructure grants contribution   | Drainage Improvements                          |    | 5,797,872      |          | 4,214,589   |    | 2,759,211   |    | 1,663,015   |    | 1,135,222   |
| Gaming revenues         2,253,496         2,030,682         2,733,709         2,135,048         2,042,818           WATER AND SEWER RESERVE ACCOUNTS           Self Insurance - Sewer         171,940         165,436         160,889         154,385         147,881           Specific projects - Sewer         11,762,103         10,116,388         7,405,603         5,187,320         3,079,750           Self Insurance - Water         11,762,103         10,116,388         7,405,603         5,187,320         3,079,750           Self Insurance - Water         12,868,337         7,863,344         139,244         132,740         126,236           Specific projects - water         12,868,337         7,863,344         6,826,279         5,997,452         4,539,091           TOTAL RESERVES         \$139,737,272         \$129,406,100         \$105,876,680         \$104,234,050         \$76,555,592           TOTAL RESERVES AND REVENUE ACCUMULATED SUR ID         \$167,974,566         \$189,991,620         \$137,009,410         \$137,657,422         \$129,443,373           Pevelopment cost charges         \$21,007,096         \$15,030,852         \$25,663,429         \$23,825,079         \$29,546,673           Parkland acquisition         \$2,195,991         \$2,071,973         1,742,236         \$1,510,966   | Critical infrastructure reserve                |    |                |          | -           |    | -           |    | 131,071     |    | 195,928     |
| WATER AND SEWER RESERVE ACCOUNTS         70,258,368         73,877,601         57,968,762         53,192,003         48,123,234           Self Insurance - Sewer         171,940         165,436         160,889         154,385         147,881           Specific projects - Sewer         11,762,103         10,116,388         7,405,603         5,187,320         3,079,750           Self Insurance - Water         152,252         145,748         139,244         132,740         126,236           Specific projects - water         12,868,337         7,863,344         6,826,279         5,997,452         4,539,091           TOTAL RESERVES         139,737,272         \$129,406,180         \$105,876,684         \$104,234,050         \$97,655,592           TOTAL RESERVES AND REVENUE ACCUMULATED SURPLUS         \$167,974,566         \$158,995,162         \$137,009,414         \$137,657,422         \$129,443,373           RESTRICTED REVENUES           Development cost charges         \$21,077,096         \$15,030,852         \$25,663,429         \$23,825,079         \$29,546,673           Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         -         314,972         -         460,193         30,11  | Infrastructure grants contribution             |    |                |          | -           |    | -           |    | -           |    | 3,557       |
| WATER AND SEWER RESERVE ACCOUNTS           Self Insurance - Sewer         171,940         165,436         160,889         154,385         147,881           Specific projects - Sewer         11,762,103         10,116,388         7,405,603         5,187,320         3,079,750           Self Insurance - Water         152,252         145,748         139,244         132,740         126,236           Specific projects - water         12,868,337         7,863,344         6,826,279         5,997,452         4,539,091           TOTAL RESERVES         139,737,272         \$ 129,406,180         \$ 105,876,684         \$ 104,234,050         \$ 97,655,592           TOTAL RESERVES AND REVENUE ACCUMULATED SURPLUS         \$ 167,974,566         \$ 158,995,162         \$ 137,009,414         \$ 137,657,422         \$ 129,443,373           RESTRICTED REVENUES           Development cost charges         \$ 21,077,096         \$ 158,030,852         \$ 25,663,429         \$ 23,825,079         \$ 29,546,673           Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         -         314,972         -         460,193         430,498           Community Amenities         7,003,779         4,944,391<   | Gaming revenues                                |    | 2,253,496      |          | 2,030,682   |    | 2,733,709   |    | 2,135,048   |    | 2,042,881   |
| Self Insurance - Sewer         171,940         165,436         160,889         154,385         147,816           Specific projects - Sewer         11,762,103         10,116,388         7,405,603         5,187,320         3,079,750           Self Insurance - Water         152,252         145,748         139,244         132,740         126,236           Specific projects - water         12,868,337         7,863,344         6,826,279         5,997,452         4,539,091           TOTAL RESERVES         \$ 139,737,272         \$ 129,406,180         \$ 105,876,684         \$ 104,234,050         \$ 97,655,592           TOTAL RESERVES AND REVENUE ACCUMULATED SURPLO         \$ 167,974,566         \$ 158,995,162         \$ 137,009,414         \$ 137,657,422         \$ 129,443,373           Pevelopment cost charges         \$ 21,077,096         \$ 15,030,852         \$ 25,663,429         \$ 23,825,079         \$ 29,546,673           Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         314,972         -         460,193         430,498           Community Amenities         7,003,779         4,944,391         913,695         3,011,964         1,158,156           Developer specified projects         6,806,435         7,58  |  |    | 70,258,368     |          | 73,877,601  |    | 57,968,762  |    | 53,192,003  |    | 48,123,234  |
| Specific projects - Sewer         11,762,103         10,116,388         7,405,603         5,187,320         3,079,750           Self Insurance - Water         152,252         145,748         139,244         132,740         126,236           Specific projects - water         12,868,337         7,863,344         6,826,279         5,997,452         4,539,091           TOTAL RESERVES         \$139,737,272         \$129,406,180         \$105,876,684         \$104,234,050         \$97,655,592           TOTAL RESERVES AND REVENUE ACCUMULATED SURPLUS         \$167,974,566         \$158,995,162         \$137,009,414         \$137,657,422         \$129,443,373           RESTRICTED REVENUES           Development cost charges         \$21,077,096         \$15,030,852         \$25,663,429         \$23,825,079         \$29,546,673           Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         314,972         -         460,193         430,498           Community Amenities         7,003,779         4,944,391         913,695         3,011,964         1,158,156           Developer specified projects         6,806,435         7,584,405         7,497,259         6,449,021         6,633,718  | WATER AND SEWER RESERVE ACCOUNTS               |    |                |          |             |    |             |    |             |    |             |
| Self insurance - Water         152,252         145,748         139,244         132,740         126,239           Specific projects - water         12,868,337         7,863,344         6,826,279         5,997,452         4,539,091           TOTAL RESERVES         24,954,632         18,290,916         14,532,015         11,471,897         7,892,958           TOTAL RESERVES AND REVENUE ACCUMULATED SURPLUS         167,974,566         158,995,162         137,009,414         137,657,422         129,443,373           RESTRICTED REVENUES           Development cost charges         \$ 21,077,096         \$ 15,030,852         \$ 25,663,429         \$ 23,825,079         \$ 29,546,673           Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         314,972         - 314,972         - 460,193         430,498           Community Amenities         7,003,779         4,944,391         913,695         3,011,964         1,158,156           Downtown parking facilities         999,812         792,271         765,055         730,205         700,656           Developer specified projects         6,806,435         7,584,405         7,497,259         6,449,021         6,633,718  | Self Insurance - Sewer                         |    | 171,940        |          | 165,436     |    | 160,889     |    | 154,385     |    | 147,881     |
| Specific projects - water         12,868,337         7,863,344         6,826,279         5,997,452         4,539,015           TOTAL RESERVES         \$ 139,737,272         \$ 129,406,180         \$ 105,876,684         \$ 104,234,050         \$ 97,655,592           TOTAL RESERVES AND REVENUE ACCUMULATED SURPLUS         \$ 167,974,566         \$ 158,995,162         \$ 137,009,414         \$ 137,657,422         \$ 129,443,373           RESTRICTED REVENUES           Development cost charges         \$ 21,077,096         \$ 15,030,852         \$ 25,663,429         \$ 23,825,079         \$ 29,546,673           Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         314,972         - 314,972         - 460,193         430,498           Community Amenities         7,003,779         4,944,391         913,695         3,011,964         1,158,156           Downtown parking facilities         999,812         792,271         765,055         730,205         700,656           Developer specified projects         6,886,435         7,584,405         7,497,259         6,449,021         6,633,718  | Specific projects - Sewer                      |    | 11,762,103     |          | 10,116,388  |    | 7,405,603   |    | 5,187,320   |    | 3,079,750   |
| TOTAL RESERVES         24,954,632         18,290,916         14,532,015         11,471,897         7,892,958           TOTAL RESERVES AND REVENUE ACCUMULATED SURPLUS         \$ 139,737,272         \$ 159,905,162         \$ 137,009,414         \$ 137,657,422         \$ 129,443,373           RESTRICTED REVENUES           Development cost charges         \$ 21,077,096         \$ 15,030,852         \$ 25,663,429         \$ 23,825,079         \$ 29,546,673           Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         -         314,972         -         460,193         430,498           Community Amenities         7,003,779         4,944,391         913,695         3,011,964         1,158,156           Downtown parking facilities         999,812         792,271         765,055         730,205         700,656           Developer specified projects         6,806,435         7,584,405         7,497,259         6,449,021         6,633,718   | Self Insurance - Water                         |    | 152,252        |          | 145,748     |    | 139,244     |    | 132,740     |    | 126,236     |
| TOTAL RESERVES AND REVENUE ACCUMULATED SURPLUS   139,737,272   129,406,180   105,876,684   104,234,050   97,655,592   107,655,592   107,974,566   188,995,162   137,009,414   137,657,422   137,657,422   129,443,373   137,657,422   129,443,373   137,657,422   129,443,373   137,657,422   129,443,373   129,443, | Specific projects - water                      | _  | 12,868,337     |          | 7,863,344   |    | 6,826,279   |    | 5,997,452   |    | 4,539,091   |
| RESTRICTED REVENUES   \$ 167,974,566 \$ 158,995,162 \$ 137,009,414 \$ 137,657,422 \$ 129,443,373   |  |    | 24,954,632     |          | 18,290,916  |    | 14,532,015  |    | 11,471,897  |    | 7,892,958   |
| RESTRICTED REVENUES           Development cost charges         \$ 21,077,096         \$ 15,030,852         \$ 25,663,429         \$ 23,825,079         \$ 29,546,673           Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         -         314,972         -         460,193         430,498           Community Amenities         7,003,779         4,944,391         913,695         3,011,964         1,158,156           Downtown parking facilities         999,812         792,271         765,055         730,205         700,656           Developer specified projects         6,806,435         7,584,405         7,497,259         6,449,021         6,633,718  | TOTAL RESERVES                                 | \$ | 139,737,272    | \$       | 129,406,180 | \$ | 105,876,684 | \$ | 104,234,050 | \$ | 97,655,592  |
| Development cost charges         \$ 21,077,096         \$ 15,030,852         \$ 25,663,429         \$ 23,825,079         \$ 29,546,673           Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         - 314,972         - 460,193         430,498           Community Amenities         7,003,779         4,944,391         913,695         3,011,964         1,158,156           Downtown parking facilities         999,812         792,271         765,055         730,205         700,656           Developer specified projects         6,806,435         7,584,405         7,497,259         6,449,021         6,633,718  | TOTAL RESERVES AND REVENUE ACCUMULATED SURPLUS | \$ | 167,974,566    | \$       | 158,995,162 | \$ | 137,009,414 | \$ | 137,657,422 | \$ | 129,443,373 |
| Development cost charges         \$ 21,077,096         \$ 15,030,852         \$ 25,663,429         \$ 23,825,079         \$ 29,546,673           Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         - 314,972         - 460,193         430,498           Community Amenities         7,003,779         4,944,391         913,695         3,011,964         1,158,156           Downtown parking facilities         999,812         792,271         765,055         730,205         700,656           Developer specified projects         6,806,435         7,584,405         7,497,259         6,449,021         6,633,718  |  |    |                |          |             |    |             |    |             |    |             |
| Development cost charges         \$ 21,077,096         \$ 15,030,852         \$ 25,663,429         \$ 23,825,079         \$ 29,546,673           Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         - 314,972         - 460,193         430,498           Community Amenities         7,003,779         4,944,391         913,695         3,011,964         1,158,156           Downtown parking facilities         999,812         792,271         765,055         730,205         700,656           Developer specified projects         6,806,435         7,584,405         7,497,259         6,449,021         6,633,718  | DESTRUCTED DELICABLES                          |    |                |          |             |    |             |    |             |    |             |
| Parkland acquisition         2,195,991         2,071,973         1,742,236         1,519,696         1,163,953           Albion Amenities         -         314,972         -         460,193         430,498           Community Amenities         7,003,779         4,944,391         913,695         3,011,964         1,158,156           Downtown parking facilities         999,812         792,271         765,055         730,205         700,656           Developer specified projects         6,806,435         7,584,405         7,497,259         6,449,021         6,633,718   |  | _  | 24 022 000     | <u>,</u> | 15 000 050  | _  | 25 662 482  | ,  | 22 025 070  | ,  | 20 546 670  |
| Albion Amenities       -       314,972       -       460,193       430,498         Community Amenities       7,003,779       4,944,391       913,695       3,011,964       1,158,156         Downtown parking facilities       999,812       792,271       765,055       730,205       700,656         Developer specified projects       6,806,435       7,584,405       7,497,259       6,449,021       6,633,718  |  | \$ |                | \$       |             | \$ |             | \$ |             | >  |             |
| Community Amenities         7,003,779         4,944,391         913,695         3,011,964         1,158,156           Downtown parking facilities         999,812         792,271         765,055         730,205         700,656           Developer specified projects         6,806,435         7,584,405         7,497,259         6,449,021         6,633,718   | •  |    | 2,195,991      |          |             |    | 1,742,236   |    |             |    |             |
| Downtown parking facilities         999,812         792,271         765,055         730,205         700,656           Developer specified projects         6,806,435         7,584,405         7,497,259         6,449,021         6,633,718   |  |    | -<br>7 002 770 |          |             |    | 012 505     |    |             |    |             |
| Developer specified projects 6,806,435 7,584,405 7,497,259 6,449,021 6,633,718   | •  |    |                |          |             |    |             |    |             |    |             |
|  |  |    |                |          | •           |    |             |    |             |    |             |
|  |  | \$ | 38,083,113     | \$       | 30,738,864  | \$ | 36,581,674  | \$ | 35,996,158  | \$ | 39,633,654  |

3061003 8 of 9

# Schedule B

| 3,195,1<br>1,105,4<br>1,039,8<br>7,0<br>4,2<br>5,360,3<br>102,0<br>49,0<br>80,0<br>5,964,5<br>137,5   | 172<br>1461<br>1887<br>1000<br>1000<br>1000<br>1000<br>1000<br>1000<br>100                        | (1,765,453)<br>(2,196,782)<br>(5,400,989)<br>(5,400,989)<br>(9,174,402)<br>(2,511,787)<br>(244,967)<br>(1,121,658)<br>  | (1,300,000)   | 4,201,477<br>11,510,388<br>22,836,305<br>2,678,347<br>13,604,041<br>13,469,895<br>4,889,622<br>112,546<br>777,327<br>35,531,778<br>1,781,789<br>702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744 |
|---|---|---|---|---|
| 8,6<br>3,195,1<br>1,105,4<br>1,039,8<br>7,0<br>4,2<br>5,360,3<br>102,0<br>49,0<br>80,0<br>-<br>5,964,5<br>137,5<br>-<br>19,4<br>4,5<br>294,3<br>1,323,2 | 2000<br>2000<br>2000<br>2000<br>2000<br>2000<br>2000<br>200                                       | (1,765,453)<br>(2,196,782)<br>(5,400,989)<br>(5,400,989)<br>(9,174,402)<br>(2,511,787)<br>(244,967)<br>(1,121,658)<br>  | (1,300,000)   | 4,201,477<br>11,510,388<br>22,836,305<br>2,678,347<br>13,604,041<br>13,469,895<br>4,889,622<br>112,546<br>777,327<br>35,531,778<br>1,781,789<br>702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744 |
| 8,6<br>3,195,1<br>1,105,4<br>1,039,8<br>7,0<br>4,2<br>5,360,3<br>102,0<br>49,0<br>80,0<br>-<br>5,964,5<br>137,5<br>-<br>19,4<br>4,5<br>294,3<br>1,323,2 | 172<br>1461<br>1887<br>1000<br>1000<br>1000<br>1000<br>1000<br>1000<br>100                        | (2,196,782)<br>(5,400,989)<br>(9,174,402)<br>(2,511,787)<br>(244,967)<br>(1,121,658)<br>  | (1,300,000)   | 11,510,388 22,836,305  2,678,347 13,604,041 13,469,895 4,889,622 112,546 777,327 35,531,778  1,781,789 702,809 8,842,864 485,230 959,273 2,161,744  |
| 8,6<br>3,195,1<br>1,105,4<br>1,039,8<br>7,0<br>4,2<br>5,360,3<br>102,0<br>49,0<br>80,0<br>-<br>5,964,5<br>137,5<br>-<br>19,4<br>4,5<br>294,3<br>1,323,2 | 172<br>1461<br>1887<br>1000<br>1000<br>1000<br>1000<br>1000<br>1000<br>100                        | (9,174,402)<br>(2,511,787)<br>(244,967)<br>(1,121,658)<br>-<br>(13,052,814)<br>(21,966,856)<br>-<br>(984,100)<br>-<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000) | (1,300,000)   | 22,836,305  2,678,347 13,604,041 13,469,895 4,889,622 112,546 777,327 35,531,778  1,781,789 702,809 8,842,864 485,230 959,273 2,161,744   |
| 8,6<br>3,195,1<br>1,105,4<br>1,039,8<br>7,0<br>4,2<br>5,360,3<br>102,0<br>49,0<br>80,0<br>-<br>5,964,5<br>137,5<br>-<br>19,4<br>4,5<br>294,3<br>1,323,2 | 172<br>1461<br>1887<br>1000<br>1000<br>1000<br>1000<br>1000<br>1000<br>100                        | (9,174,402)<br>(2,511,787)<br>(244,967)<br>(1,121,658)<br>-<br>(13,052,814)<br>(21,966,856)<br>-<br>(984,100)<br>-<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000) | (1,300,000)   | 2,678,347 13,604,041 13,469,895 4,889,622 112,546 777,327 35,531,778  1,781,789 702,809 8,842,864 485,230 959,273 2,161,744   |
| 3,195,1<br>1,105,4<br>1,039,8<br>7,0<br>4,2<br>5,360,3<br>102,0<br>49,0<br>80,0<br>5,964,5<br>137,5<br>19,4<br>4,9<br>294,3<br>1,323,2                  | 172<br>461<br>387<br>500<br>200<br>320<br>500<br>500<br>566<br>537<br>-<br>400<br>900<br>300      | (2,511,787)<br>(244,967)<br>(1,121,658)<br>-<br>(13,052,814)<br>(21,966,856)<br>-<br>(984,100)<br>-<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)                |   | 13,604,041<br>13,469,895<br>4,889,622<br>112,546<br>777,327<br>35,531,778<br>1,781,789<br>702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744   |
| 3,195,1<br>1,105,4<br>1,039,8<br>7,0<br>4,2<br>5,360,3<br>102,0<br>49,0<br>80,0<br>5,964,5<br>137,5<br>19,4<br>4,9<br>294,3<br>1,323,2                  | 172<br>461<br>387<br>500<br>200<br>320<br>500<br>500<br>566<br>537<br>-<br>400<br>900<br>300      | (2,511,787)<br>(244,967)<br>(1,121,658)<br>-<br>(13,052,814)<br>(21,966,856)<br>-<br>(984,100)<br>-<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)                |   | 13,604,041<br>13,469,895<br>4,889,622<br>112,546<br>777,327<br>35,531,778<br>1,781,789<br>702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744   |
| 1,105,4 1,039,8 7,0 4,2 5,360,3  102,0 49,0 80,0 5,964,5 137,5 19,4 4,9 294,3 1,323,2   | 461<br>387<br>000<br>200<br>320<br>000<br>000<br>000<br>-<br>566<br>537<br>-<br>400<br>900<br>300 | (2,511,787)<br>(244,967)<br>(1,121,658)<br>-<br>(13,052,814)<br>(21,966,856)<br>-<br>(984,100)<br>-<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)                |   | 13,469,895<br>4,889,622<br>112,546<br>777,327<br>35,531,778<br>1,781,789<br>702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744   |
| 1,039,8 7,0 4,2 5,360,3  102,0 49,0 80,0 5,964,5 137,5 19,4 4,9 294,3 1,323,2   | 387<br>300<br>200<br>3320<br>300<br>300<br>300<br>566<br>537<br>-<br>400<br>900<br>300            | (244,967)<br>(1,121,658)<br>(13,052,814)<br>(21,966,856)<br>(984,100)<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)  |   | 4,889,622<br>112,546<br>777,327<br><b>35,531,778</b><br>1,781,789<br>702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744  |
| 7,0<br>4,2<br>5,360,3<br>102,0<br>49,0<br>80,0<br>5,964,5<br>137,5<br>19,4<br>4,9<br>294,3<br>1,323,2   | 000<br>200<br>320<br>000<br>000<br>000<br>-<br>566<br>537<br>-<br>400<br>900<br>800               | (1,121,658)<br>-<br>(13,052,814)<br>(21,966,856)<br>-<br>(984,100)<br>-<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)  | (1,300,000)   | 112,546<br>777,327<br>35,531,778<br>1,781,789<br>702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744  |
| 4,2<br>5,360,3<br>102,0<br>49,0<br>80,0<br>5,964,5<br>137,5<br>19,4<br>4,5<br>294,3<br>1,323,2  | 200<br>320<br>000<br>000<br>000<br>-<br>566<br>537<br>-<br>400<br>900<br>300                      | (21,966,856)<br>(984,100)<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)  | (1,300,000)   | 777,327<br>35,531,778<br>1,781,789<br>702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744   |
| 5,360,3<br>102,0<br>49,0<br>80,0<br>-<br>5,964,5<br>137,5<br>19,4<br>4,5<br>294,3<br>1,323,2  | 000<br>000<br>000<br>000<br>-<br>566<br>537<br>-<br>400<br>900<br>300                             | (21,966,856)<br>-<br>(984,100)<br>-<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)  | (1,300,000)   | 1,781,789<br>702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744  |
| 102,0<br>49,0<br>80,0<br>-<br>5,964,5<br>137,5<br>-<br>19,4<br>4,5<br>294,3   | 000<br>000<br>000<br>-<br>566<br>537<br>-<br>400<br>900   | (21,966,856)<br>-<br>(984,100)<br>-<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)  | (1,300,000)   | 1,781,789<br>702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744  |
| 49,0<br>80,0<br>5,964,5<br>137,5<br>-<br>19,4<br>4,9<br>294,3   | 000<br>-<br>566<br>537<br>-<br>400<br>900   | (984,100)<br>-<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)   |   | 702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744   |
| 49,0<br>80,0<br>5,964,5<br>137,5<br>-<br>19,4<br>4,9<br>294,3   | 000<br>-<br>566<br>537<br>-<br>400<br>900   | (984,100)<br>-<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)   |   | 702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744   |
| 49,0<br>80,0<br>5,964,5<br>137,5<br>-<br>19,4<br>4,9<br>294,3   | 000<br>-<br>566<br>537<br>-<br>400<br>900   | (984,100)<br>-<br>(6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)   |   | 702,809<br>8,842,864<br>485,230<br>959,273<br>2,161,744   |
| 5,964,5<br>137,5<br>-<br>19,4<br>4,5<br>294,3   | -<br>566<br>537<br>-<br>400<br>900<br>300   | (6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)   |   | 485,230<br>959,273<br>2,161,744   |
| 5,964,5<br>137,5<br>-<br>19,4<br>4,5<br>294,3   | -<br>566<br>537<br>-<br>400<br>900<br>300   | (6,729,465)<br>(2,082,687)<br>(275,428)<br>(42,000)   |   | 485,230<br>959,273<br>2,161,744   |
| 137,5<br>-<br>19,4<br>4,9<br>294,3<br>1,323,2   | 537<br>-<br>400<br>900<br>300   | (2,082,687)<br>(275,428)<br>(42,000)  |   | 2,161,744   |
| 19,4<br>4,9<br>294,3<br>1,323,2   | -<br>400<br>900<br>300  | (275,428)<br>(42,000)   |   | 2,161,744   |
| 4,9<br>294,3<br>1,323,2   | 900<br>300  | (42,000)  |   |   |
| 4,9<br>294,3<br>1,323,2   | 900<br>300  |   |   | 497,318   |
| 294,3<br>1,323,2  | 300   |   |   | 3,546,430   |
| 1,323,2   |   | (12,000)  |   | 905,757   |
|   | 200   | (780,000)   |   | 480,876   |
| 2,029,9   | 200   | (1,767,391)   |   | 3,953   |
| 2,029,9   | -   | -   |   | 850,061   |
|   | 997   | (3,419,320)   |   | 3,920,698   |
|   | -   | (150,168)   |   | 106,672   |
| 350,0   | 000   | -   |   | 350,000   |
| 4,304,7   | 770   | (9,688,688)   |   | 31,500  |
| 1,067,7   | 784   | (4,392,477)   |   | 16,900  |
|   |   | (7,763,289)   |   | 62,322  |
| 750,0   | 004   | (1,566,733)   |   | 1,436,767   |
| 18,505,1  | 197   | (61,620,602)  | -   | 27,142,963  |
|   |   |   |   |   |
| 6.5   | 504   | _   |   | 178,444   |
|   | -   | (11 762 103)  |   | -   |
| 6.5   | 504   | (11), (11)  |   | 158,756   |
|   |   | (12 819 753)  |   | 48,584  |
| 13,0  | 008   | (24,581,856)  |   | 385,784   |
| \$ 23,878,5   | 525 \$  | (99,255,272)  | (1,300,000)   | 63,060,525  |
| \$ 23,878,5   | 525 ¢   | \$ (104.656.261)  | (1 300 000)   | 85,896,830  |
|   | 2,027, 750, 18,505, 6, 6, 13, \$ 23,878,  |   | 2,027,739 (7,763,289) 750,004 (1,566,733) 18,505,197 (61,620,602)  6,504 - (11,762,103) 6,504 - (12,819,753) 13,008 (24,581,856)  \$ 23,878,525 \$ (99,255,272) | 2,027,739 (7,763,289) 750,004 (1,566,733)  18,505,197 (61,620,602)  -  6,504 - (11,762,103) 6,504 - (12,819,753) 13,008 (24,581,856) -  \$\$ 23,878,525 \$ (99,255,272) (1,300,000) \$                  |

3061003 9 of 9